# ASK FOR FOOD

SAY THIS OUT LOUD. ONE BOX AT A TIME.

1. Hi! My name is _____, and I'm part of Ari's Angels. We believe kids are powerful and can change the world.
2. We learned that some kids in our community don't have a safe home or family to go to. Hope 4 Youth gives them a place to stay and helps them get food, stay in school, and find jobs.
3. We're collecting food because we want to fill a **WHOLE U-HAUL** with food, so kids my age have enough to eat this winter.
4. **WOULD YOU BE WILLING TO DONATE SOME FOOD?**

## IF THEY SAY YES

Thank you SO much!

What would you like to donate?

### AFTER THEY ANSWER:

Okay, **[REPEAT DONATION]**.

I'll write that down as part of our goal.

I'll have my _____ reach out to arrange a time to pick it up.

Thank you again. People like you make me believe that kids really can change the world.

## IF THEY SAY NO

No problem! Thank you so much for taking the time to talk with me. I really appreciate it!

KEEP TRACK OF YOUR ASKS

# FOOD TRACKER

ARI'S ANGELS

YOUR NAME _____

MY GOAL _____

| | NAME | PHONE OR EMAIL | FOOD PLEDGED | PICKUP SET | RECEIVED |
|---|---|---|---|---|---|
| 1 | | | | ☐ | ☐ |
| 2 | | | | ☐ | ☐ |
| 3 | | | | ☐ | ☐ |
| 4 | | | | ☐ | ☐ |
| 5 | | | | ☐ | ☐ |
| 6 | | | | ☐ | ☐ |
| 7 | | | | ☐ | ☐ |
| 8 | | | | ☐ | ☐ |
| 9 | | | | ☐ | ☐ |
| 10 | | | | ☐ | ☐ |
| 11 | | | | ☐ | ☐ |
| 12 | | | | ☐ | ☐ |
| 13 | | | | ☐ | ☐ |
| 14 | | | | ☐ | ☐ |
| 15 | | | | ☐ | ☐ |

| ITEMS PLEDGED | ITEMS RECEIVED | STILL TO GO |
|---|---|---|
| | | |

### WRITE IT DOWN RIGHT AWAY.

Fill in a row as soon as you finish an ask, while you still remember what they offered.

### CHECK IT TWICE.

Check the first box when your adult sets up the pickup.

Check the second box when the food comes in.

### A NO IS STILL WORTH A ROW.

Write it down anyway. Every ask helps you get better at speaking up, asking for what you believe in, and trying again.

# ASK FOR MONEY

SAY THIS OUT LOUD. ONE BOX AT A TIME.

1. Hi! My name is _____, and I'm part of Ari's Angels. We believe kids are powerful and can change the world.
2. We learned that some kids in our community don't have a safe home or family to go to. Hope 4 Youth gives them a place to stay and helps them get food, stay in school, and find jobs.
3. We're collecting donations because we want to fill a **WHOLE U-HAUL** with food, so kids my age have enough to eat this winter.
4. **WOULD YOU BE WILLING TO DONATE?**

## IF THEY SAY YES

Thank you SO much!

You can donate $20, $50, $100, or any amount that feels right to you.

How much would you like to donate?

### AFTER THEY GIVE AN AMOUNT:

Okay, **[REPEAT AMOUNT]**.

I'll write that down as part of our goal.

I'll have my _____ send you a link to donate.

Thank you again. People like you make me believe that kids really can change the world.

## IF THEY SAY NO

No problem! Thank you so much for taking the time to talk with me. I really appreciate it!

KEEP TRACK OF YOUR ASKS

# DONATION TRACKER

ARI'S ANGELS

YOUR NAME _____

MY GOAL $ _____

| | NAME | PHONE OR EMAIL | AMOUNT PLEDGED | LINK SENT | RECEIVED |
|---|---|---|---|---|---|
| 1 | | | $ | ☐ | ☐ |
| 2 | | | $ | ☐ | ☐ |
| 3 | | | $ | ☐ | ☐ |
| 4 | | | $ | ☐ | ☐ |
| 5 | | | $ | ☐ | ☐ |
| 6 | | | $ | ☐ | ☐ |
| 7 | | | $ | ☐ | ☐ |
| 8 | | | $ | ☐ | ☐ |
| 9 | | | $ | ☐ | ☐ |
| 10 | | | $ | ☐ | ☐ |
| 11 | | | $ | ☐ | ☐ |
| 12 | | | $ | ☐ | ☐ |
| 13 | | | $ | ☐ | ☐ |
| 14 | | | $ | ☐ | ☐ |
| 15 | | | $ | ☐ | ☐ |

| COMMITTED $ | RECEIVED $ | STILL TO GO $ |
|---|---|---|
| | | |

### WRITE IT DOWN RIGHT AWAY.

Fill in a row as soon as you finish an ask, while you still remember the amount.

### CHECK IT TWICE.

Check the first box when your adult sends the donation link.

Check the second box when the donation comes in.

### A NO IS STILL WORTH A ROW.

Write it down anyway. Every ask helps you get better at speaking up, asking for what you believe in, and trying again.

# ASK FOR A SALE

SAY THIS OUT LOUD. ONE BOX AT A TIME.

1. Hi! My name is _____, and I'm part of Ari's Angels. We believe kids are powerful and can change the world.

2. We learned that some kids in our community don't have a safe home or family to go to. Hope 4 Youth gives them a place to stay and helps them get food, stay in school, and find jobs.

3. We're selling **[WHAT YOU'RE SELLING]** because we want to fill a **WHOLE U-HAUL** with food, so kids my age have enough to eat this winter.

4. **WOULD YOU LIKE TO BUY ONE AND HELP US FILL THE U-HAUL?**

## IF THEY SAY YES

Thank you SO much!

What would you like to buy?

### AFTER THEY CHOOSE:

Okay, **[REPEAT ITEM/ORDER]**.

I'll write that down as part of our goal.

I'll have my _____ reach out with the details.

Thank you again. People like you make me believe that kids really can change the world.

## IF THEY SAY NO

No problem! Thank you so much for taking the time to talk with me. I really appreciate it!

KEEP TRACK OF YOUR ASKS

# SALES TRACKER

YOUR NAME

MY GOAL

| | NAME | PHONE OR EMAIL | ITEM + QUANTITY | $ TOTAL | PAYMENT | DELIVERED |
|---|---|---|---|---|---|---|
| 1 | | | | $ | ☐ | ☐ |
| 2 | | | | $ | ☐ | ☐ |
| 3 | | | | $ | ☐ | ☐ |
| 4 | | | | $ | ☐ | ☐ |
| 5 | | | | $ | ☐ | ☐ |
| 6 | | | | $ | ☐ | ☐ |
| 7 | | | | $ | ☐ | ☐ |
| 8 | | | | $ | ☐ | ☐ |
| 9 | | | | $ | ☐ | ☐ |
| 10 | | | | $ | ☐ | ☐ |
| 11 | | | | $ | ☐ | ☐ |
| 12 | | | | $ | ☐ | ☐ |
| 13 | | | | $ | ☐ | ☐ |
| 14 | | | | $ | ☐ | ☐ |
| 15 | | | | $ | ☐ | ☐ |

| ORDERS | MONEY RAISED $ | STILL TO GO |
|---|---|---|
| | | |

### WRITE IT DOWN RIGHT AWAY.

Fill in a row as soon as someone places an order.

### CHECK IT TWICE.

Check the first box when payment is arranged.

Check the second box when the order is delivered.

### A NO IS STILL WORTH A ROW.

Write it down anyway. Every ask helps you get better at speaking up, asking for what you believe in, and trying again.

**I AM BRAVE. I AM POWERFUL. I CAN HELP OTHERS.**

www.arisangels.org